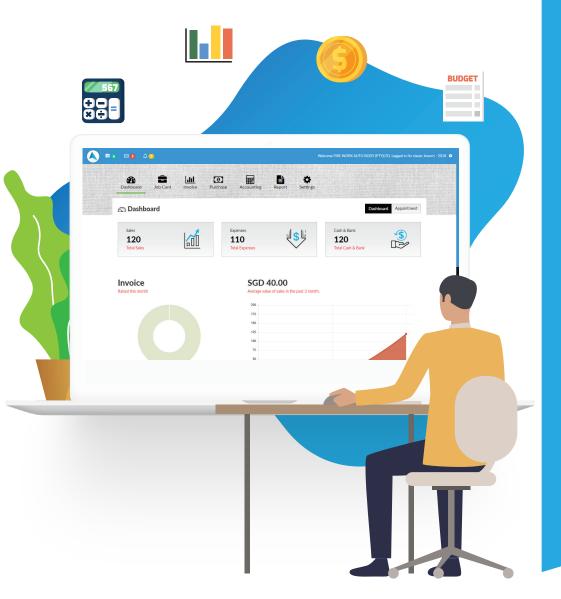


#### **COMPANY PROFILE**









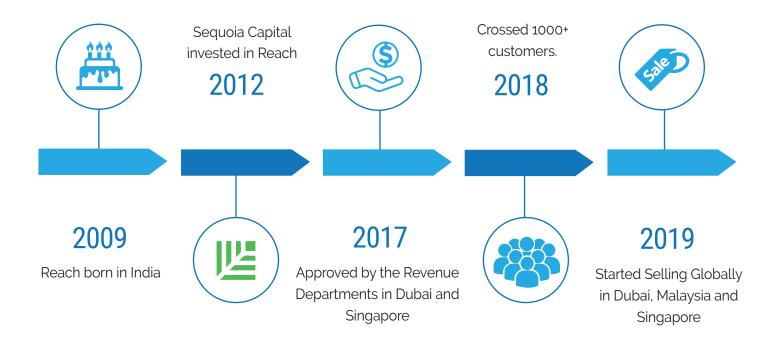


#### REACH ACCOUNANT

For the last 10 years, Reach has been involved in creating simple but powerful business applications to empower small businesses with world class business tools

www.reachaccountant.com

#### **About Us**



## An Accountant, An Entrepreneur and an idea



## **Countries of Operation**





## Management

#### Robin Moses, Chief Executive

Robin is a Chartered Accountant bitten by the Entrepreneurship bug. Having spent a few years after college running a food and distribution business, He moved to the tax and accounting domain soon after he became a qualified accountant. He set-up Reach Tax to offer Retail Tax Preparation Services in 2005 and set-up Reach Accountant in 2007. Robin is the brains behind the software, and leads the Training, Customer Success and User creation initiatives.

#### Rajan Anandan, Investor and Director

Rajan is an active investor in technology companies and is also the Vice President with Google, Inc. In his current role Rajan is the Managing Director of Google India. As an investor Rajan has a passion for saas companies and is an early investor and board member of Reach Accountant. He works closely with the Reach Accountant team in many areas including product, sales, marketing and partnerships.





## SEQUOIA CAPITAL

#### **Investors**

Sequoia was founded by Don Valentine in 1972 in Menlo Park, California and today has offices worldwide to support its international portfolio of companies.

The firm's investments include Airbnb, Apple, Aruba Networks, Google, YouTube, Zomato, PayPal, Instagram, Medallia, Meraki, Cisco Systems, Oracle, Electronic Arts, Tuneln, Yahoo!, NVIDIA, Lattice Engines, Navigenics, Cotendo, Atari, Ameritox, Kayak, Meebo, Admob, Knowlarity Communications, Zappos, Seculert, Green Dot, LinkedIn, Skyscanner and Kontera. With its broad range of highly successful investments, Sequoia estimates that 19% of the NASDAQ's value is made up of firms that they have invested in

#### VISION

Millions of Business uses Reach to grow faster and scale.



#### **MISSION**

Build a affordable, easy to use software which helps small business stay in control while they scale to become a large enterprise.



# Our Vision & Mission

#### GOAL

Achieve value by winning 50,000 customers in the next 2 years.



## **Awards**





Reach was awarded the Economic Times, Internet Retailer of the Year award in the year 2013.

## About the Product

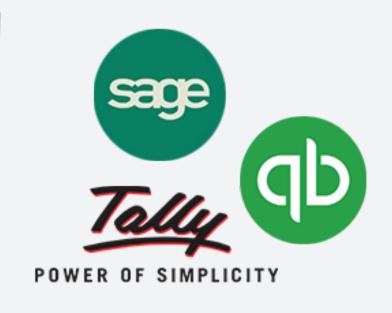
Reach is an accounting software which comes with the promise to run your entire business end-to-end.

It becomes the one software your business will need and needs no further customization.

Reach can suite 17 different business now.

#### SEE HOW REACH IS DIFFERENT







### **Our Products**

## Who can use?



Supermarket Software



Wholesale & Distributors



**Textile Software** 



Wholesale & Distributors



**Mobile Shop Software** 



**Importers & Exporters** 



**Jewellary Software** 



**E-Commerce** 



Cafe and Bakery



**Accountants** 



**Furniture Shop** 



Repair and Servicing



**Used car Dealers** 



**Rental Business** 



Car Workshop



Consultants & Agents

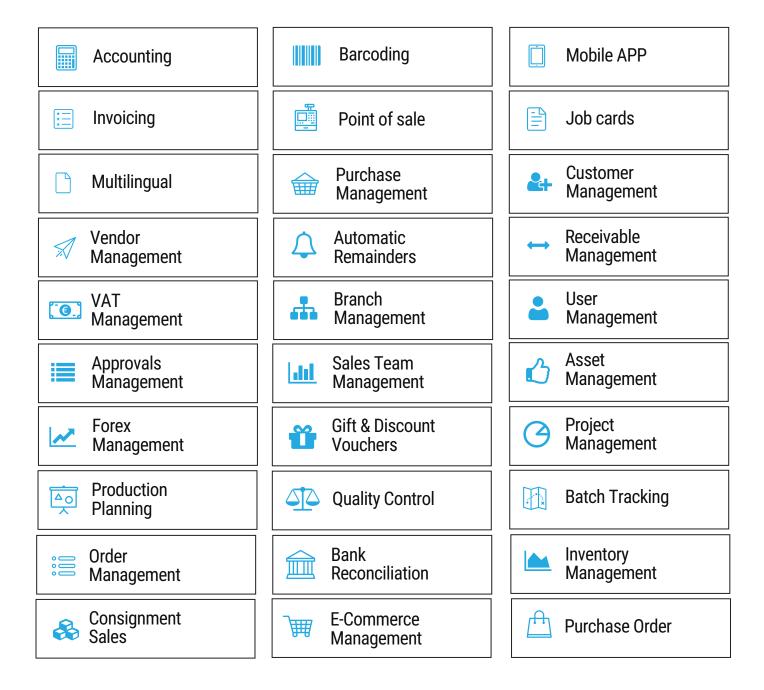


Car Rental



**Auto Spare Parts** 

## **Features**



## **Approvals**



## Reach is approved by IRAS in Singapore business end to end.

The Inland Revenue Authority of Singapore (or IRAS) is a governmental body that deals with collecting taxes. It's under the Ministry of Finance's authority and also acts as a chief tax advisor to the government



## Reach is a pre-approved Vendor listed by the IMDA (as moiboo).

The Infocomm Media Development
Authority (IMDA) is a statutory board of the
Singapore government, under the Ministry of
Communications and Information (MCI).



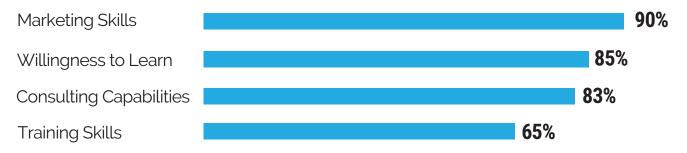
#### Reach is approved by the IRS in UAE.

The Internal Revenue service in Dubai is a government body in UAE which deals with collection of taxes

## Partnership Program

The Reach partnership program is an attempt to partner with entrepreneurs who can share our vision by automating other fellow business across the world

#### Skills needed to become a partner



#### Partnership Type

#### REFERRER

Refers customers

NO DEPOSIT - FAIR EARNINGS

#### **RESELLER**

Refers customers
Demonstrate product
Collects payments

NO DEPOSIT - FAIR EARNINGS

#### **MASTER PARTNER**

Refers customers
Demonstrate product
Collects payments
Manages implementation
Handles support

INVOLVES DEPOSIT - HIGH EARNINGS

#### What's Needed?

If you are already selling software, it a good idea to use reach to upgrade your clients to the cloud

A dedicated sales cum implementation staff

A 500+ Sq ft office space

Computers and Internet connection

Required Marketing and Sales Staff

Required Working Capital

### Partner



Reach has partnered with Reach Global SEA Sdn Bhd in Malaysia. This gives Reach the ability to offer doorstep sales and implementation across Malaysia.



Reach has partnered with Aceolution in Singapore. This provides an ability to offer doorstep services and support.



Reach has partnered with Criterion for UAE. This provides the ability to provide doorstep support and services across UAE

## Customers















































